

COMMUNITY ALLIANCE OF SARASOTA COUNTY

Economic Self Sufficiency Collaboration Workgroup

July 23, 2008 Meeting Summary

Present:

Jamil Collins, Jewish Family and Children's Services (jcollins@ifcs-cares.org)
Phil Gorelick, Jewish Family and Children's Services (pgorelick@ifcs-cares.org)
Jamie Mahadeo, Sarasota County Human Services (jmahadeo@scgov.net)
Tom Pfaff, Goodwill/Sarasota Ministerial Association (tomp@gimi.org)
Bryan Pope, Salvation Army (bryan_pope@uss.salvationarmy.org)
Britt Townsend, Salvation Army (britt_townsend@uss.salvationarmy.org)
Madalene Watson, Jewish Family and Children's Services (mwatson@ifcs-cares.org)
Kevin Wright, Jewish Family and Children's Services (kwright@ifcs-cares.org)

It was the consensus of the group that the following data be included in the presentation:

- # of duplicated clients helped and the # of services provided with emergency financial services (case management, rental/mortgage assistance, utilities assistance) on a month-by-month basis from 01/01/06 through 06/30/08
- \$ of financial assistance provided by program for each of the 3 agencies
- \$ overhead vs. case management – Case management is a service. Some clients only receive case management services with no monetary benefit provided. What is the cost of distributing the dollars? Why does it make sense to use 3 agencies for distribution of the funds rather than one agency thereby reducing overhead.

Salvation Army will not include the numbers for their homeless services since that would significantly skew the numbers.

It was suggested that a pie chart be developed to show the gross dollars spent by service. It should be noted that case management is a service that is provided to all clients.

A line chart would be beneficial to show the month-by month comparison for the two and one-half years of data.

It was decided to include the additional \$250,000 that Salvation Army received in '06-'07 for LIHEAP. This will show the increased service provision possible with an infusion of dollars.

East county is considered those who live east of I-75. There are no agencies out there, but there are a number of churches. In the past, the Salvation Army has out stationed case managers at churches to serve that population. Discussion

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ensued about the difficulties of serving that population who are often wary of strangers, especially those they consider to be from the 'government.'

The lack of marketing of the services provided by 2-1-1 was discussed including the availability of the blue book.

How can we raise funds in the next five years? Continue with Season of Sharing after recasting it to grab the attention of potential donors. Corporate sponsorship should be addressed because theirs are the workers who are impacted by the current economic circumstances.

It was requested that the numbers be provided to JFCS for charts to be developed prior to the next meeting.

The consensus was not to include the data by age.

Next Meeting:

July 29, 10:30 a.m. to 12:30 p.m. at the Salvation Army on 10th Street, 2nd Floor Conference Room